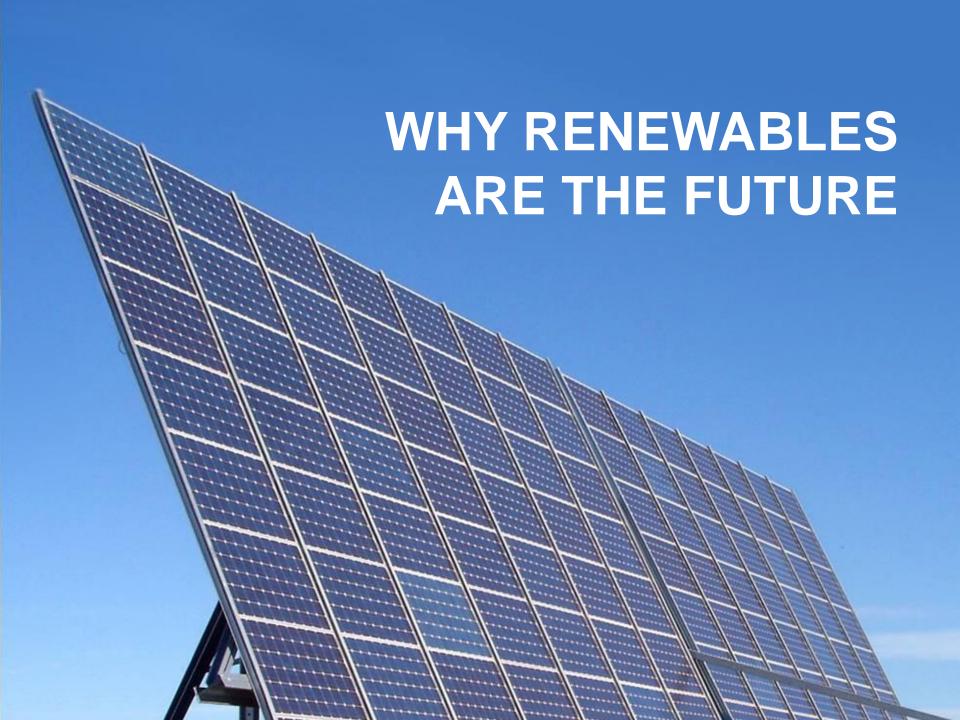


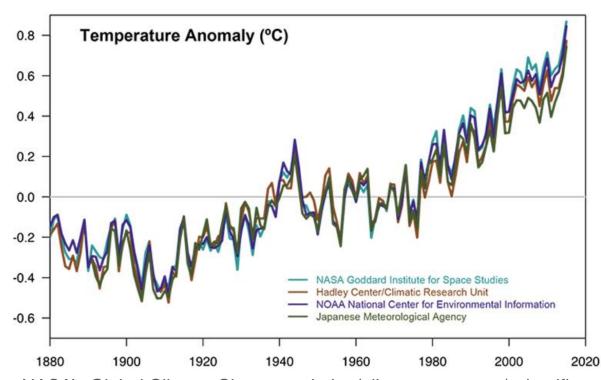
ARLINGTON'S ENERGY FUTURE

Overview

- 1. Why renewables are the future
- 2. Electricity use in Arlington
- 3. Policy challenges and opportunities
- 4. Putting it all together: How Arlington can achieve 100% renewable electricity by 2035
- 5. Discussion

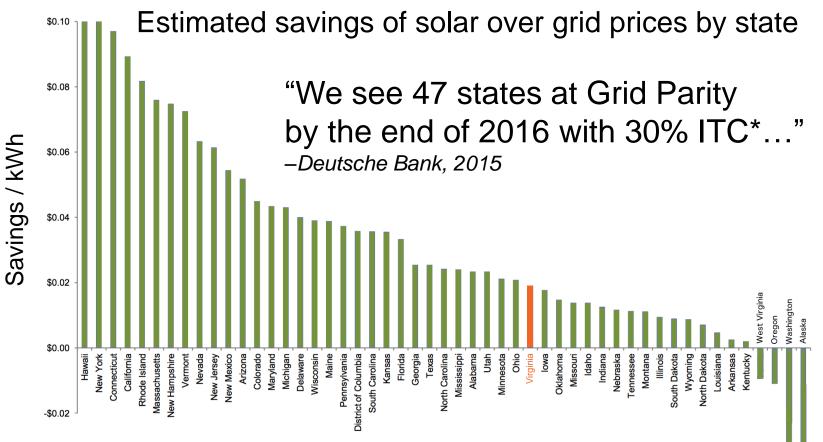


 Necessity: There is overwhelming scientific consensus that we must transition to renewable energy as soon as possible



From NASA's Global Climate Change website (climate.nasa.gov/scientific-consensus)

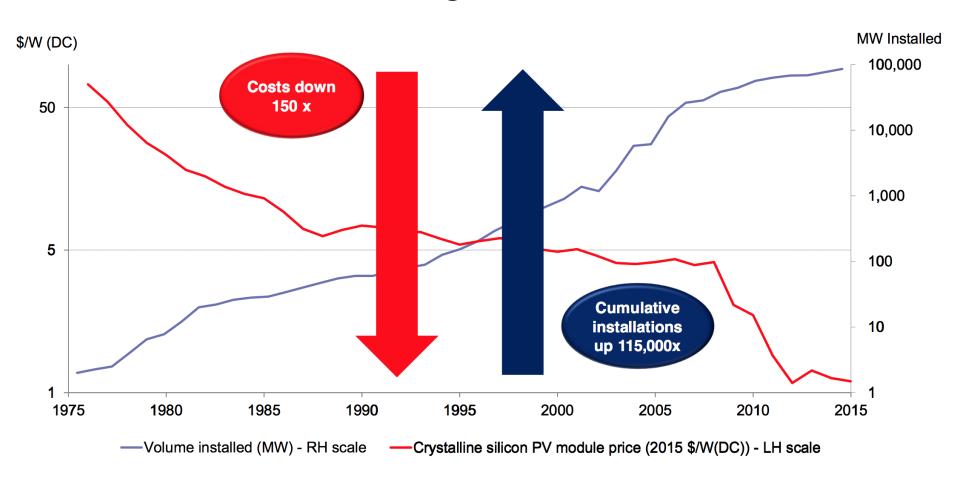
2. Economics: Solar and wind grid parity is here



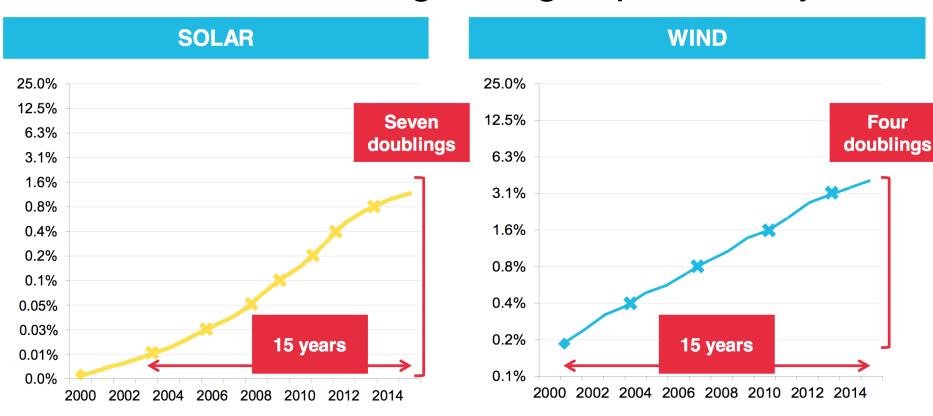
*"ITC" refers to the U.S. Investment Tax Credit, which is set at 30% until a phase-out begins in 2020.

Deutsche Bank Securities, Inc., *Solar Grid Parity in a Low Oil Price Era*, February 2015, available online at https://db.com/cr/en/docs/solar_report_full_length.pdf

Solar costs are falling fast



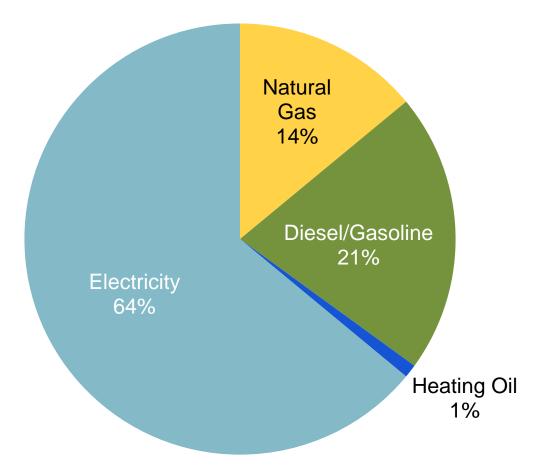
Solar and wind are growing exponentially





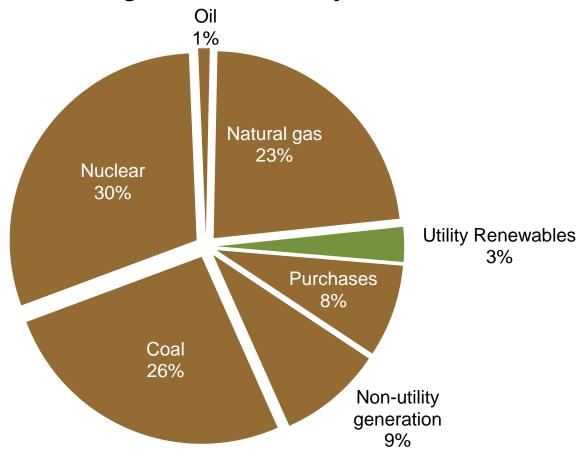
Electricity use is about two-thirds of Arlington's total

energy use



Arlington County Community Energy Plan, p. 6 (2007 data) https://environment.arlingtonva.us/energy/community-energy-plan-cep/

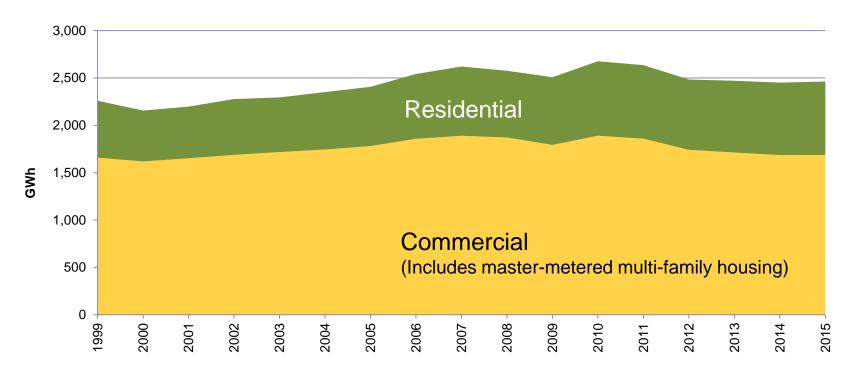
Dominion supplies Arlington's electricity from these sources:



2015 Energy mix

Dominion Integrated Resource Plan (2016) at 37, available online at http://dom.com/library/domcom/pdfs/electric-generation/2016-irp.pdf

The commercial sector uses about twice as much electricity as the residential sector in Arlington. Despite population growth, energy use has declined since 2010.



Data from Arlington County, "Utility accounts & usage", available online at https://data.arlingtonva.us/dataviews/231353/UTILI-ACCOU-USAGE/

Community Energy Plan Benefits

- Greenhouse gas reduction
- Economic competitiveness
- Energy security and reliability
- Energy efficiency
- Environmental leadership

Key CEP Electricity Goals

Goal #1: Use 25% less energy than 2007 in all buildings by 2030

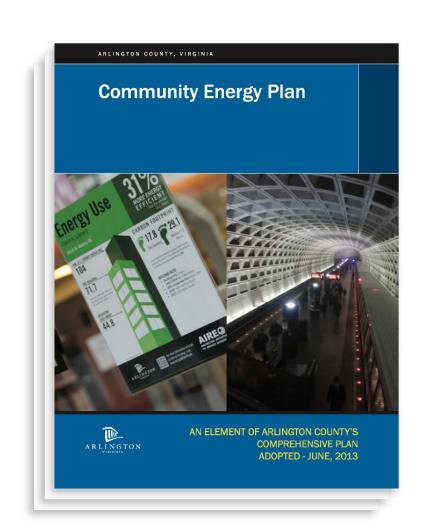
Goal #3: Become a "solar

leader"; add 160 MW solar by

2050

Goal #5: Integrate CEP goals into county activities

Goal #6: Support personal action through behavior changes and effective education



Key CEP Implementation Framework Renewable Strategies*

Strategy #1: Provide Incentives

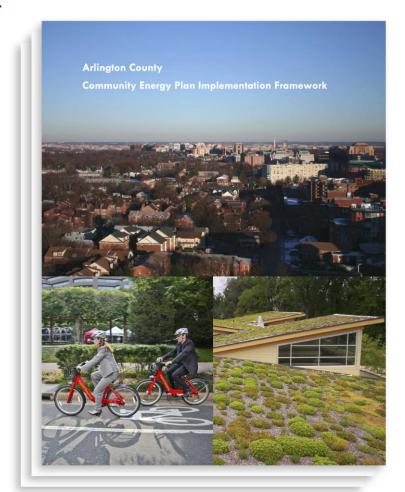
Strategy #2: Eliminate regulatory &

legislative barriers

Strategy #3: Encourage renewable design integration in development

Strategy #4: Work with utilities to encourage renewables

Strategy #5: Encourage solar hot water and other renewables



^{*}From: Arlington County Community Energy Plan Implementation Framework, p. 14-16.



State policy poses greatest challenges

- The Dillon Rule limits local control
- Utility companies hold broad political power in Richmond
- Renewable energy supporters are working together to improve policies in Richmond



1. Net metering is under threat

- Virginia program ends when rooftop solar reaches 1% of market
- Utility companies have strong incentives to weaken or end net metering, and are succeeding in some states
- Defending net metering is an important long term priority



By Dwight Burdette - Own work, CC BY 3.0 https://commons.wikimedia.org/w/index.php?curid=18484023

2. Stand-by charges for > 10KW systems

- Limits systems for large homes and Electric Vehicles
- Legislation needed to end charges



4. Community Solar

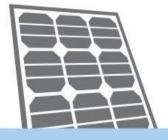
- Group shares joint ownership of solar project
- Enables solar for those without "ideal" rooftops
- Legislation is needed to allow this approach in Virginia



3. Third Party Ownership and Power Purchase Agreements (PPAs)

SOLAR PPA

Facility Owner



- Provide location for solar installation
- Agree to purchase electricity at discounted / fixed rate for 20 years under a PPA
- Agree to 20-year lease term
- No capital investment for installation or operation of solar system

Capital Investment + Electricity

20-Year Lease + PPA Payments

System Owner



- Design, Permit, Finance, Install and Operate solar system
- Provide electricity at a discounted / fixed rate
- Manage all interaction with utility
- Remove or handover ownership of solar array at end of 20 years

PPAs

- Customers buy renewable power from the solar system owner
- Face legal challenges in Virginia

"Virtual PPAs"

- More complex contract that does not involve "purchase" of electricity, but achieves results similar to a PPA
- Legal in Virginia

PUTTING IT ALL TOGETHER How Arlington Can Achieve 100% Renewable Electricity by 2035

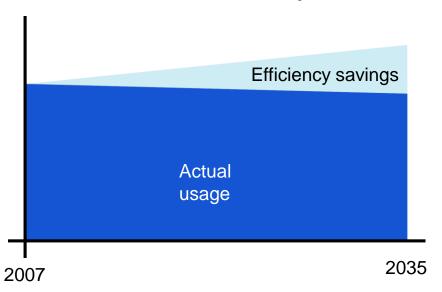
Core questions in assessment and planning:

- 1. How much electricity will we need in 2035?

 Current demand + growth efficiency gains
- 2. Where will it come from?
 Dominion + local RE + external RE + RECs

Let's see how these numbers add up...

How much electricity will Arlington need in 2035?



2.62 TWh = Actual 2007 use (commercial and residential)

2.5 TWh = Estimated 2035 use

Rationale:

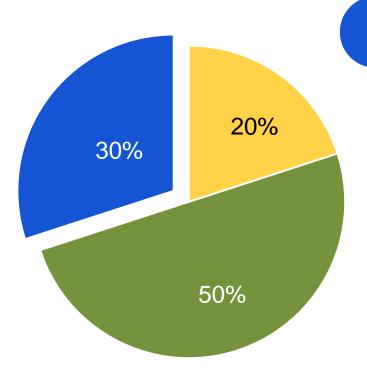
1. Estimated population growth 2007–2035 = 33.7%

Source: https://projects.arlingtonva.us/data-research/future-data-forecasts

2. Estimated efficiency gain 2007–2035 = 30%

Source: CEP calls for all buildings to be 25% more efficient than 2007 by 2030; 2030–2035 efficiency gains estimated at 1% per year

Where can we get 2.5 TWh of renewable electricity in 2035?

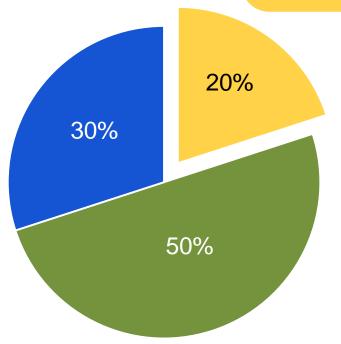


Dominion: 30% or more

- Based partly on Dominion's commitment to reach 15% renewable by 2025, extrapolated to 2035
- Market forces and policy changes will determine whether Dominion meets or exceeds this estimate

Where can we get 2.5 TWh of renewable electricity in 2035?

Local solar power: 20%



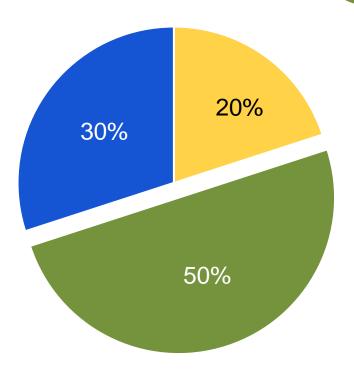
- Current rooftop potential = 500 MW,* or 25% of what is needed**
- Projected gains in panel efficiency and price will increase potential to about 80% of what is needed
- Achieving only 25% of that potential by 2035 = 20% of the total amount needed
- Means converting about 1% of Arlington's electricity use to solar each year, with greater amounts installed in later years

^{*} Total rooftop potential as measured by the Northern Virginia Regional Commission's Solar Map, available online at http://www.novasolarmap.com; estimate of 494.731 MW provided by NVRC staff, September, 2016.

^{**} Annual generation potential per installed MW estimated at 1,246 MWh/year. This is the rate used for small buildings in Virginia by the National Renewable Energy Laboratory (NREL), "Rooftop Solar Photovoltaic Technical Potential in the United States: A Detailed Assessment," available online at http://nrel.gov/docs/fy16osti/65298.pdf, Table 3 (p. 26-27).

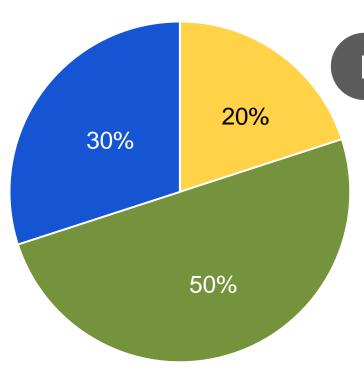
Where can we get 2.5 TWh of renewable electricity in 2035?

Renewable energy purchased outside Arlington: 50%



- PPAs, VPPAs, Green Tariffs, Community Solar, etc. will enable consumers to buy utility-scale renewable power from outside Arlington
- Rapid decline in renewable prices makes these options affordable

Where can we get 2.5 TWh of renewable electricity in 2035?



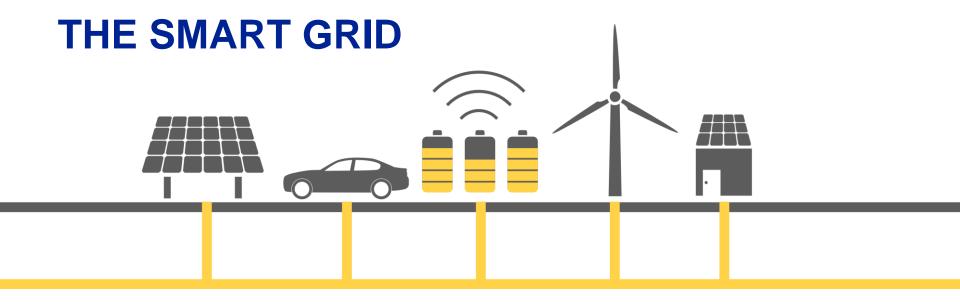
Renewable Energy Certificates

RECs are an acceptable way to temporarily address unanticipated shortfalls in Arlington's plan*

*For an overview of PPA's, VPPAs and RECs, see http://www.energysmart.enernoc.com/a-practical-guide-to-renewable-energy-terms-what-are-ppas-virtual-ppas-and-recs/

BUT WAIT A MINUTE!





- The grid operator can handle 30% RE*
- Storage prices are dropping and the grid is getting "smarter"
- Many states and countries are way ahead Virginia will learn from them
- Energy security will improve

^{* &}lt;a href="http://www.pjm.com/~/media/committees-groups/committees/mic/20140303/20140303-pris-executive-summary.ashx">http://www.pjm.com/~/media/committees-groups/committees/mic/20140303/20140303-pris-executive-summary.ashx

WHY COMMIT TO 100% RE?

It will help Arlington:

- Meet its Community Energy Plan goals
- Meet its economic development goals
- Enhance its energy security and resilience
- Become a clean, sustainable community
- Join other cities in becoming a "solar leader"

RENEWABLE CITIES

- 38 U.S. cities committed to 100% renewable electricity
- 5 already 100% RE
- 7,477 jurisdictions
 worldwide (including
 Arlington County) have
 committed to climate
 leadership by joining the
 Global Covenant of
 Mayors for Climate and
 Energy

Rock Port, MO

Greensburg, KS

Nevada City, CA

Kodiak Island, AK

Orlando, FL

Aspen, CO Palo Alto, CA
Burlington, VT Park City, UT

Abita Springs, LA Portland, OR Angel Fire, NM Pueblo, CO

Atlanta, GA Questa, NM

Boulder, CO Red River, NM

Cambridge, MA Salt Lake City, UT

Columbia, SC San Diego, CA

Del Mar, CA San Francisco, CA

Eagle Nest, NM San Jose, CA

East Hampton, NY Santa Barbara, CA

Georgetown, TX Sarasota, FL

Hanover, NH Solana Beach, CA

Hillsborough, NC South Lake Tahoe, CA

Madison, WI Southampton, NY

Menlo Park, CA St. Petersburg, FL

Moab, UT Taos, NM

Monterey, CA Taos Ski Valley, NM

THANK YOU!

For more information please contact:

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